

Basic DISC training package

from: Have The Edge

Price: £1,250.00

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Description

6 Hour DISC training (the cost of DISC profiles is not included) Why choose DISC training? The benefits of a system that can look at people in an objective and quantifiable way are enormous. DISC provides advantages that encompass a whole spectrum of business functions. Whether you're recruiting a new candidate for a role, assessing someone who's already part of your organisation, or just finding the optimum approach for an individual, DISC can deliver your business significant benefits and advantages. DISC makes light work of the recruiting process, making it practical and affordable to implement personality profiling throughout a business. Features like job matching can help to highlight those candidates who closely match the needs of a role, at least in terms of their individual personalities. For successful candidates, an understanding of their personal style can also help ease integration into the organisation, and with matching their particular strengths to the new role. The value of DISC doesn't end once a new recruit is in place. Far from it, DISC has a huge contribution to make as part of your ongoing assessment programme, as well as helping to address specific issues as they develop. Regular profiling keeps you informed about individuals' performance enabling you to develop strategies to keep them motivated and working at their best. One of the strengths of DISC is its ability to recognise how two different personalities will interact together. If Management

Do you recognize these DISC personalities?



"Character" style
The strength of
overcomes all
similar to the way a
has force.



"Let's Stay the Same" style
Non-confrontational and peace
loving, but dislike change for the
sake of just change.



"Poker Face" style
They always seem to put on a
pleasant face and you never know
what they really are thinking until
later.



"That's Awful" style
Everything is
exciting even
the wh



"Too Much" style
Too things in writing
is way no one
nds or interrupts
le explaining.



"Quick to Volunteer" style
Great heart but did they think
of the other 5 things they
volunteered for?



"Realist" style
The other styles see them as
pessimistic at times, they see
themselves as realists.



"Action" style
You want so
they give you
ins

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